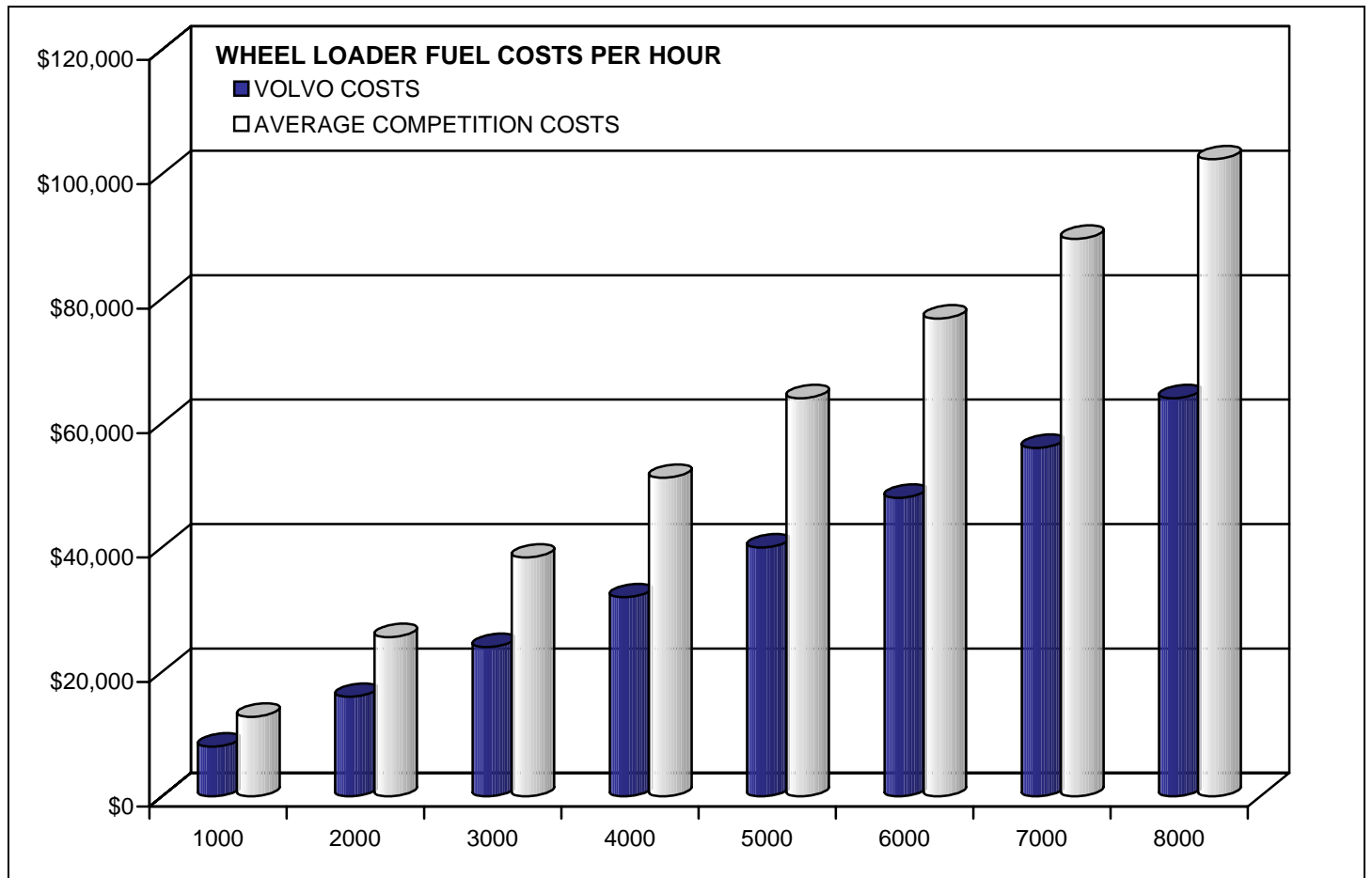


L70F FUEL COSTS COMPARISON

*(MEDIUM DUTY CYCLE, TYPICAL 50 WEEKS/YR, 5 DAYS/WEEK, 8 HRS/DAY)

| FUEL COST* | VOLVO L70F | KOMATSU WA250/270-5 | VOLVO SAVES YOU | CAT 930H, 928Hz | VOLVO SAVES YOU | JOHN DEERE 544J | VOLVO SAVES YOU |
|------------------|-------------|---------------------|-------------------|-----------------|-------------------|-----------------|-------------------|
| FUEL CONSUMPTION | 2 GAL/HR | 3 GAL/HR | \$4.00 FUEL PRICE | 3.5 GAL/HR | \$4.00 FUEL PRICE | 3.1 GAL/HR | \$4.00 FUEL PRICE |
| PER HOUR | \$8.00 | \$12.00 | \$4.00 | \$14.00 | \$6.00 | \$12.40 | \$4.40 |
| ONE DAY | \$64.00 | \$96.00 | \$32.00 | \$112.00 | \$48.00 | \$99.20 | \$35.20 |
| ONE WEEK | \$320.00 | \$480.00 | \$160.00 | \$560.00 | \$240.00 | \$496.00 | \$176.00 |
| ONE MONTH | \$1,280.00 | \$1,920.00 | \$640.00 | \$2,240.00 | \$960.00 | \$1,984.00 | \$704.00 |
| ONE YEAR | \$16,000.00 | \$24,000.00 | \$8,000.00 | \$28,000.00 | \$12,000.00 | \$24,800.00 | \$8,800.00 |
| FOUR YEARS | \$64,000.00 | \$96,000.00 | \$32,000.00 | \$112,000.00 | \$48,000.00 | \$99,200.00 | \$35,200.00 |



VOLVO